



**It Pays to be a Member of**



**Florida Independent Concrete  
and Associated Products, Inc.**

## STRENGTH IN NUMBERS

**Florida Independent Concrete and Associated Products, Inc.** is a statewide, nonprofit trade Association. There are two categories of membership – Producer and Associate Members. Through educational workshops and concrete promotion forums, FICAP meets the needs of its American owned and operated, non-vertically integrated Producer members. By joining together, we create a strength that no single company can equal.

## FICAP MEMBERSHIP BENEFITS

- ▶ NRMCA Partnership Participation
- ▶ Monthly Membership Meetings
- ▶ Monthly *Down The Chute* Newsletter
- ▶ Listing on Our Web Site
- ▶ Awards and Recognition Program
- ▶ Annual Scholarship Fund Award



## A HISTORY OF SERVICE

**Founded in 1991**, FICAP originally served its members by promoting and preserving the interests of independently owned ready mixed concrete and block producers. Today FICAP members include ready mixed concrete, concrete block and precast concrete producers, as well as companies that provide equipment, materials, products and services to concrete producer members.

- ▶ Participation in the Concrete Industry Management Program at Middle Tennessee State University
- ▶ Friendship, Solidarity, and Business Relationships
- ▶ Business Referrals from Other Members
- ▶ Participation in a Widely Recognized Association that Represents and Personifies the Spirit of the American Businessman

**OUR VISION:  
BUILDING  
FLORIDA WITH  
PERSONAL  
ATTENTION**

The vision of “Building Florida with Personal Attention” the FICAP way is fundamental to the success of the independent concrete producer. Forming personal relationships with customers and being able to react quickly to changing market needs is the strength of the independent producer. This is a major advantage over the multi-national and integrated producer that is our competition. Personal attention is our competitive edge

**OUR MISSION:  
TO STRENGTHEN,  
SUPPORT  
AND PRESERVE**

The Mission of FICAP is “To strengthen, support and preserve the Florida independent concrete products producer through the sharing of ideas, education, promotion and leadership”. Cultivating leadership, promoting networking opportunities and providing education are the main functions of FICAP. All of these activities serve to strengthen our members and support their growth within our industry.



**OUR GOALS:  
ACHIEVING OUR  
VISION AND  
ACCOMPLISHING  
OUR MISSION**

1. Share ideas and experiences among members through meetings, conferences, conventions and other forms of communications on a regular and consistent basis.
2. Educate and develop members in the areas of operations, sales & marketing, safety and government compliance.
3. Promote the Association and its member companies to the independent producer and supplier community.
4. Identify, nurture and provide leadership to the association and industry.

These goals, created to promote the success of each member company, are the daily focus of the FICAP staff.

**APPLYING TO JOIN FICAP IS EASY**

We welcome your application to become a FICAP member. All you need to do is detach this form, fill it out and return it along with your check for the required dues in the envelope provided. Consideration and voted approval will be given by the Board at its next scheduled meeting. You'll soon find out that it pays to be a FICAP member

Date Of Application \_\_\_\_\_

Name Of Firm \_\_\_\_\_

Mailing Address \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ County \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_ Cell \_\_\_\_\_

Business Structure:     Individual     Sole-proprietorship     Partnership     Corporation

Name and title of the person representing your firm \_\_\_\_\_

E-mail Address \_\_\_\_\_ Website \_\_\_\_\_

List one or two alternate representative and their titles \_\_\_\_\_

Please give us a brief description and history of your business. \_\_\_\_\_

If applying for Producer membership status, please indicate type of concrete products manufactured. \_\_\_\_\_

If applying for Associate membership status, please indicate the types of products or services you provide. \_\_\_\_\_

I (we) hereby apply for membership in Florida Independent Concrete and Associated Products, Inc. (FICAP) based on the foregoing statements. Completed applications will be considered by the Association at the next regular meeting. I (we) understand that acceptance of this application does not constitute membership until approved by a majority of the Board of Directors, in accordance with the bylaws. Applicants will be notified in writing upon approval of this application by the Board of Directors. I (we) agree that if I (we) wish to withdraw our membership, I (we) will pay all dues and indebtedness due the Association and tender there resignation in writing to the Board of Directors. In the event of termination of my (our) membership, I (we) agree to immediately discontinue the use of the FICAP insignia or logo in any form. I (we) understand and accept the above terms and conditions.

Applicants Signature \_\_\_\_\_ Sponsor's Name (if any) \_\_\_\_\_

Annual dues for Producer or Associate memberships are \$1000 (please include your first years' membership dues with this application)



*FICAP Membership Doesn't Cost... It Pays!*



**Florida Independent Concrete  
and Associated Products, Inc.**

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[www.ficap.org](http://www.ficap.org)